

# YRFlow Legal Pack: Real-World Scenarios

## 1. The "Indemnity" Standoff

- **Situation:** An Enterprise SaaS lead won't sign because our indemnity clause isn't "Unlimited."
- **Which Prompt:** Prompt 04 (The Indemnity Objection Handler)
- **Expected Outcome:** A script that explains why "Limited Liability" protects the company's stability—ensuring we are around to serve them for years.

## 2. The Scope Creep "Freebie"

- **Situation:** A client says, "Since you're already doing the logo, can you just quickly design a 20-page brochure for free?"
- **Which Prompt:** Prompt 03 (The "Scope Creep" Document Shield)
- **Expected Outcome:** A professional pivot that maintains the relationship while securing a Change Order for the additional work.

## 3. The 40-Page MSA Head-Spinner

- **Situation:** A prospect's legal team sends a 40-page document. Your sales rep is lost.
- **Which Prompt:** Prompt 01 (The Legalese-to-Layman Translator)
- **Expected Outcome:** A 1-page summary for the rep to know exactly which 3 clauses to negotiate.

## 4. The "Check-In" that Never Ends

- **Situation:** You've sent the contract. The lead keeps saying, "It's with Legal."
- **Which Prompt:** Prompt 09 (The Frictionless Signature Follow-up)
- **Expected Outcome:** An email that makes the lead realize that every day "with Legal" is a day they aren't seeing the ROI of your solution.

## 5. The Pricing Battle (Standard vs. Premium)

- **Situation:** The client wants to use their own "standard" (cheap) contract for your premium service.
- **Which Prompt:** Prompt 15 (The "Modern MSA" Pitch)

- **Expected Outcome:** A compelling reason why your modern contract is built for the speed and quality they are paying for.